**MANAGING STAKEHOLDER RELATIONSHIPS**

**Learning Outcome 2: ACTIVITY 4**

**PAIRED ACTIVITY**

**Transactional products and services**

List approximately 10-15 products that you buy and 10-15 services that you use. Circle those products and services that by their nature will only ever be a one-off transaction between you and the organisation. Discuss your findings with a study partner.

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| **Products** | **Services** |
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